



FACT SHEET - WINTER 2024

Utah Medical Products, Inc., with particular interest in healthcare for women and their babies, develops, manufactures and markets a broad range of disposable and reusable specialty medical devices recognized by clinicians in over a hundred countries around the world as the standard for obtaining optimal long term outcomes for their patients.

PRODUCT LINE SUMMARY

Labor and Delivery

- Intran[®] Plus Transducer-tipped intrauterine pressure catheter provides accurate, reliable contraction intensity data affecting appropriate obstetrical interventions.
- BT-Cath[®] Balloon tamponade catheter for uterine hemorrhage provides timely, effective management of emergent bleeding following delivery or other intrauterine surgical procedures.
- Tender Touch[®] Vacuum assisted delivery systems help provide safe operative vaginal deliveries.
- OB Accessories Fetal and maternal monitoring tools minimize complications and simplify obstetrical procedures.

Neonatal Intensive Care

- Gesco[™] Developmentally-friendly catheterization products include UVC/UACs, PICCs, enteral-feeding catheters, extension sets and syringes, urinary drainage system, disposable peritoneal dialysis set, and chest drainage catheters. Other specialized products include: a device for microfiltration of blood, a CSF sampling kit, and an orotracheal protection device.
- PICC-Nate[®] Peripherally Inserted Central Catheters, designed specifically for the neonate, are packaged individually or in complete procedure trays and provide safe, continuous access for intravenous administration of medications and blood products.
- Disposa-Hood[™] Neonatal oxygen hood simplifies maintaining a neutral thermal environment and assures precise control of oxygen flow.
- Deltran[®] Plus One of the world's most widely used disposable blood pressure transducers is specially adapted in kit form to conserve baby's precious blood and reduce clinician exposure.

Gynecology, Urology, and Electrosurgery

- Filshie[®] Minimally invasive female surgical contraception with the Filshie[®] Clip System, includes Filshie[®] Clips and Sterishot[®] Applicators.
- Finesse[®] Electro-surgical system and specialized electrodes for removing pre-cancerous lesions from the cervix highlight electro-surgical products which provide superior patient outcomes and minimize total delivered cost of care.
- UtahLoop[®]
- Epitome[®] Electro-surgical scalpels and needles delivers precise performance with less thermal injury for faster healing and reduced pain and scarring.
- OptiMicro[™]
- Endocurette[®] Endometrial suction curette's patented multi-port curetting head aids physicians in accurate diagnosis of uterine abnormalities.
- TVUS/HSG-Cath[™] Specialized catheter that facilitates ultrasonic and radiologic imaging of the uterus.
- OvaCue A unique fertility monitor to accurately predict ovulation, assisting couples trying to conceive.
- Liberty[®] Treats and cures incontinence in women and men using electrostimulation to strengthen pelvic floor muscles.
- Pathfinder Plus[™] Bulb irrigation system for urological surgery provides unparalleled drainage with convenient, single-hand operation.
- Femcare[®] Lawrence Supra-Foley[®] Suprapubic Drainage Introducers and a range of other medical devices and instruments for gynecology, urology and general surgery.

COMPANY PROFILE

Incorporated	1978
Only Public Offering	1982
Manufacturing & Office Sites	Midvale, Utah; (total of 241k ft ²) Athlone, Ireland;
	Romsey, England; Sydney Australia; Toronto Canada
Website	www.utahmed.com
e-mail	info@utahmed.com
ISO 13485 Cert's No.	US11/82083, US11/82084
No. of Employees (approx.)	220

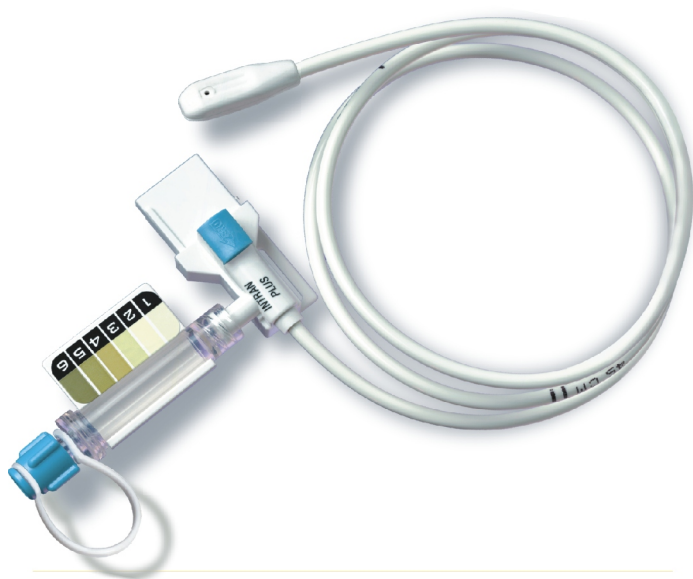


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Nasdaq Listed

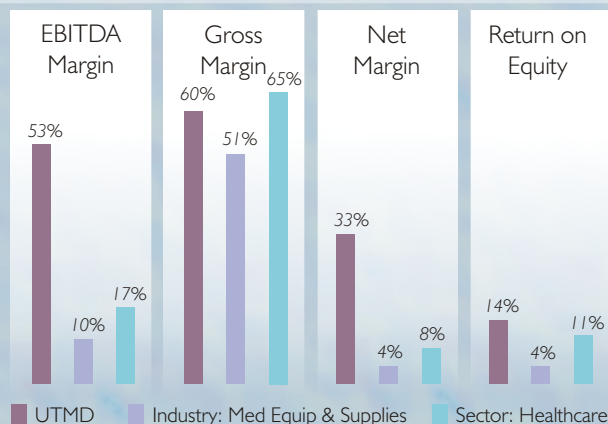
866-754-9789 ♦ 801-566-1200

INVESTMENT HIGHLIGHTS

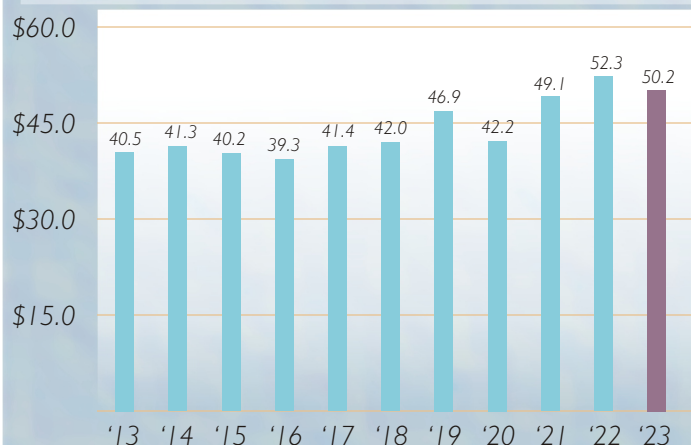
- Participates in industry with positive demographic trends
- Maintains dominant market positions in key clinical areas
- Has increased growth potential through acquisitions, and introductions of new products
- Consistently achieves superior financial results, especially cash flow and ROE



ATTRACTIVE PERFORMANCE



TOTAL CONSOLIDATED REVENUES (IN MILLIONS)



FINANCIAL PERFORMANCE

all figures in '000s except EPS

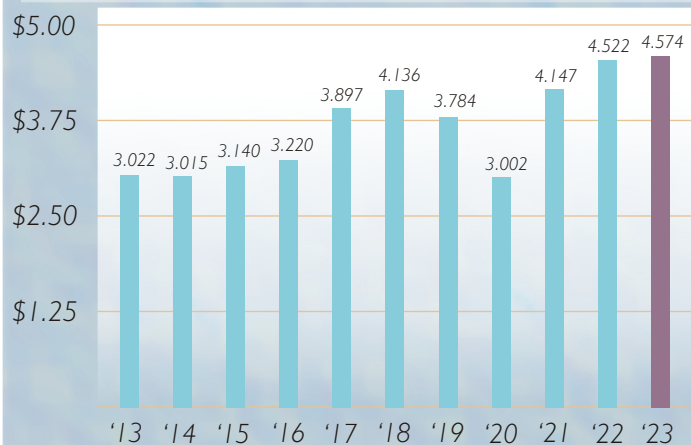
Income Statement	12 Months Ending	
	12/31/2023	12/31/2022
Revenues	\$50,224	\$52,281
Gross Profits	30,038	32,196
Operating Profits	16,777	19,790
Net Income	16,635	16,473
Earnings Per Share	\$4.574	\$4.522

Balance Sheet	12/31/2023	12/31/2022
	Current Assets	\$106,269
Working Capital	101,626	84,166
Total Assets	135,458	123,874
Stockholders' Equity	128,313	114,255
Shares, Diluted	3.6 MM	3.6 MM

STOCK INFORMATION

NASDAQ Symbol	UTMD
52 Week Range	\$68.01 -- \$100.59
Shares Outstanding	3.6 MM
Average Daily Trading Volume	10,505
No. of Shareholders (approx.)	4,500
Institutional Ownership	72%

ANNUAL EARNINGS PER SHARE (NON-GAAP)



For additional information, please contact Crystal Rios at 801-569-4121

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